



ONGC VIDESH

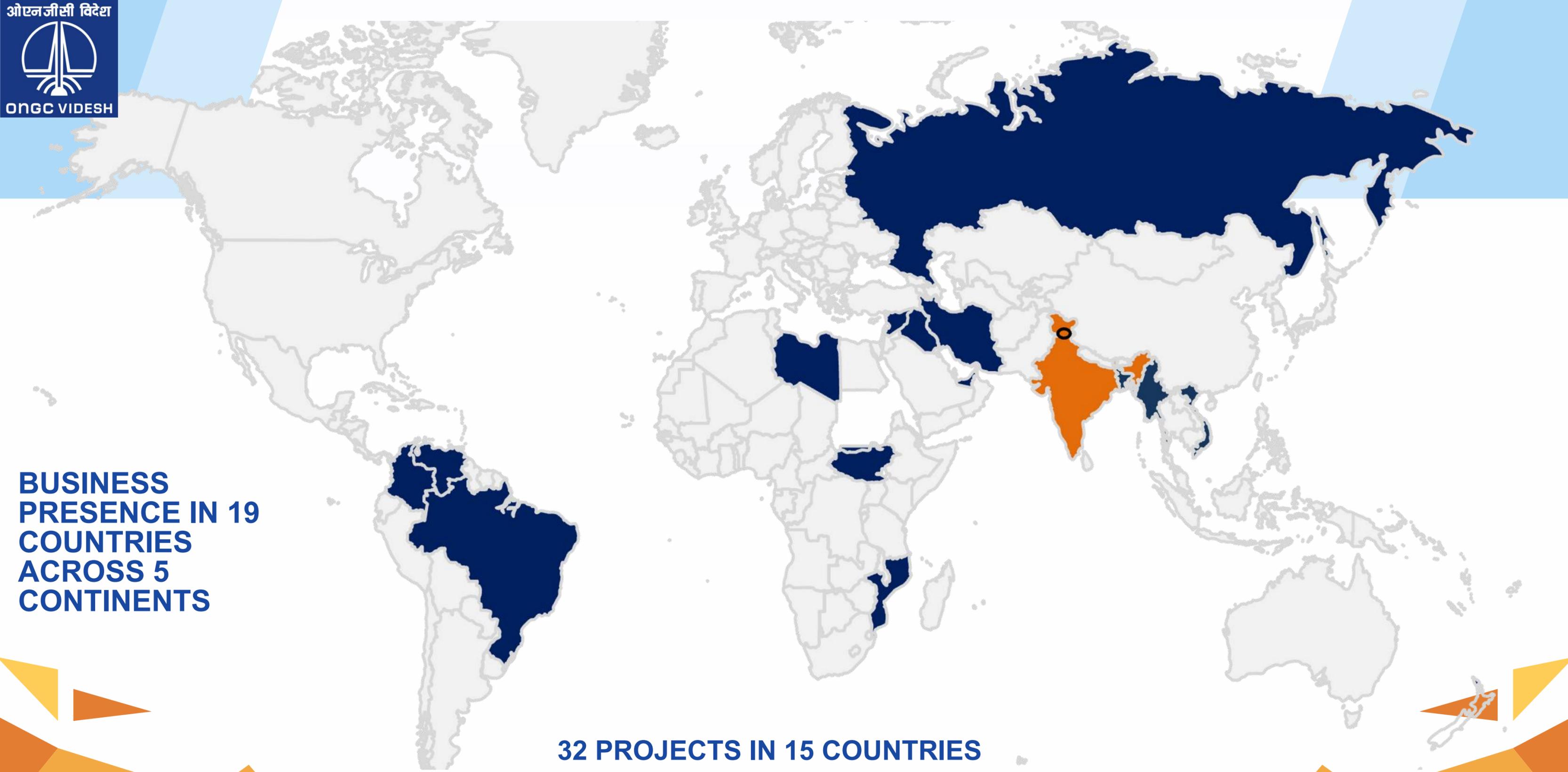
INTERNATIONAL E&P COMPANY
OF INDIA





**Warmly welcomes all Petroleum Service
Companies operating in Colombia,
under the esteemed umbrella of
CAMPETROL.**

**Together, we aim to foster collaboration,
drive innovation, and build a stronger,
more sustainable energy future.**



**BUSINESS
PRESENCE IN 19
COUNTRIES
ACROSS 5
CONTINENTS**

32 PROJECTS IN 15 COUNTRIES

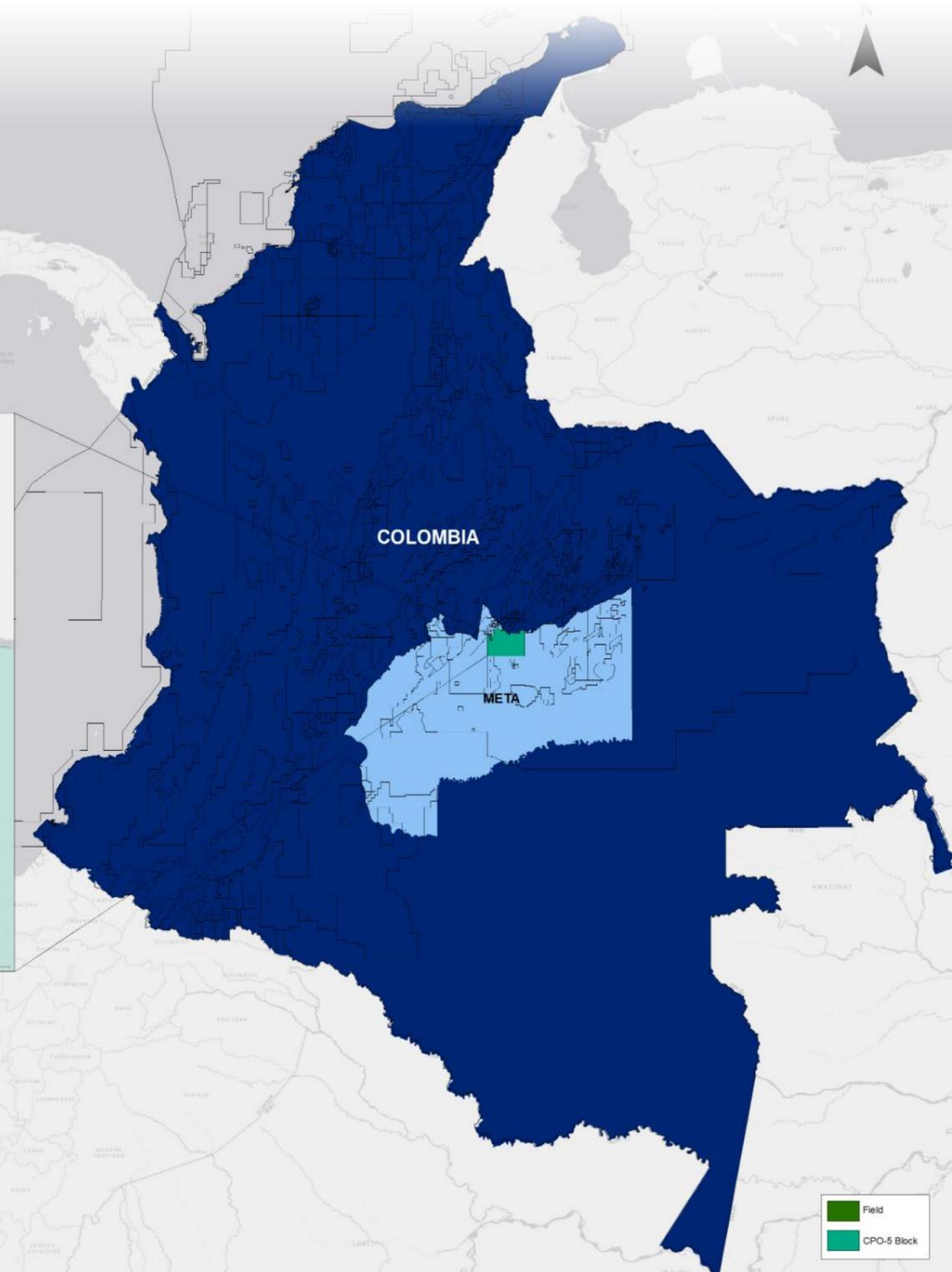
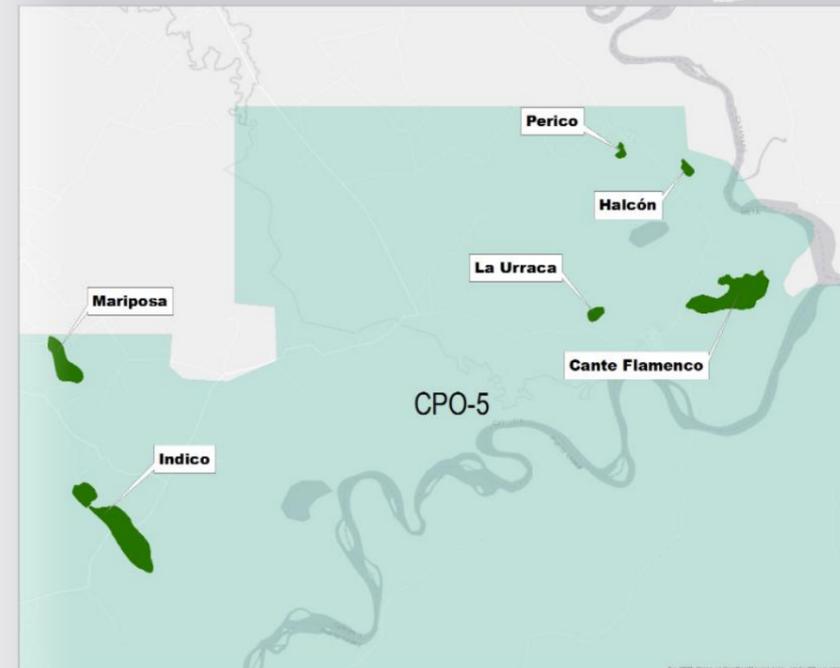
CPO-5 BLOCK Eastern Llanos Basin

ONGC Videsh, Colombian Branch is at the forefront of innovation and operational excellence in Colombia's energy sector.

We believe the future of energy lies in a balanced approach one that prioritizes:

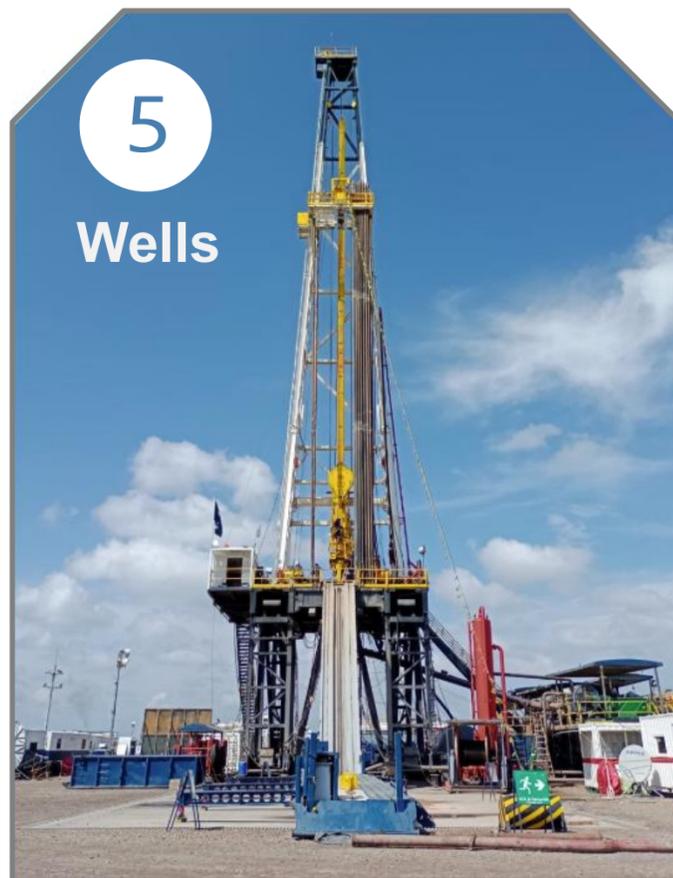
- » Sustainability
- » Efficiency
- » Strict compliance with environmental and regulatory standards.

That's why our solutions are designed not only to boost productivity, but also to create long-term value for **communities and the environment.**

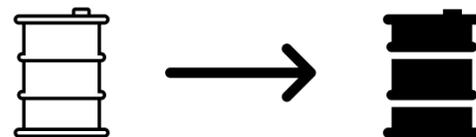


CPO-5 EXPLORATORY CAMPAIGN Strategic Outlook 2025-2026

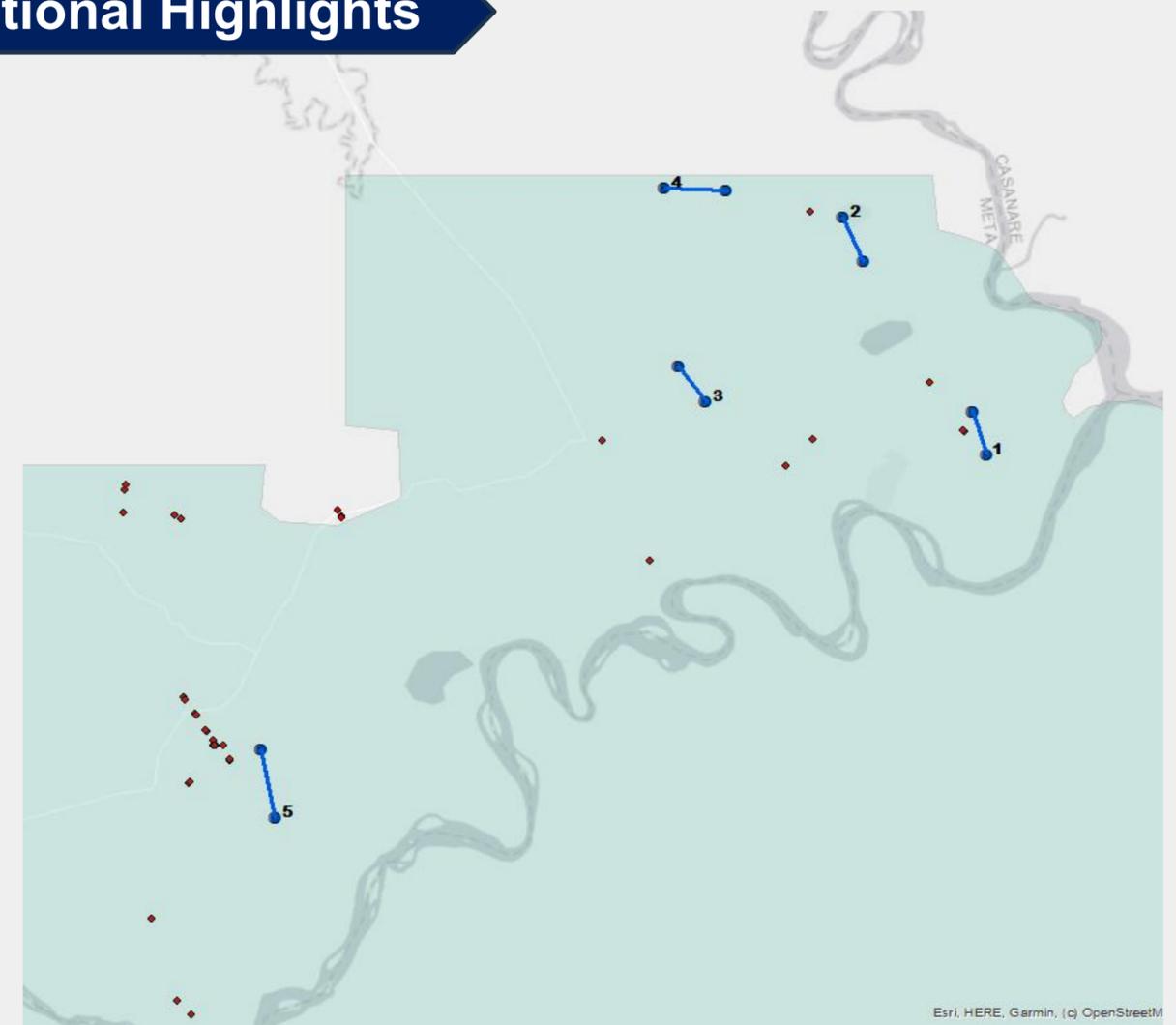
Aligned with our strategy of exploration-led growth, ONGC Videsh is set to initiate its **Exploratory Campaign within CPO-5 Block**, located in the Cabuyaro and Puerto López Municipalities.



Distributed across the block with an **average inter-well spacing of approximately 20 kilometres**, aimed at enhancing subsurface understanding and unlocking prospective resources.



Operational Highlights

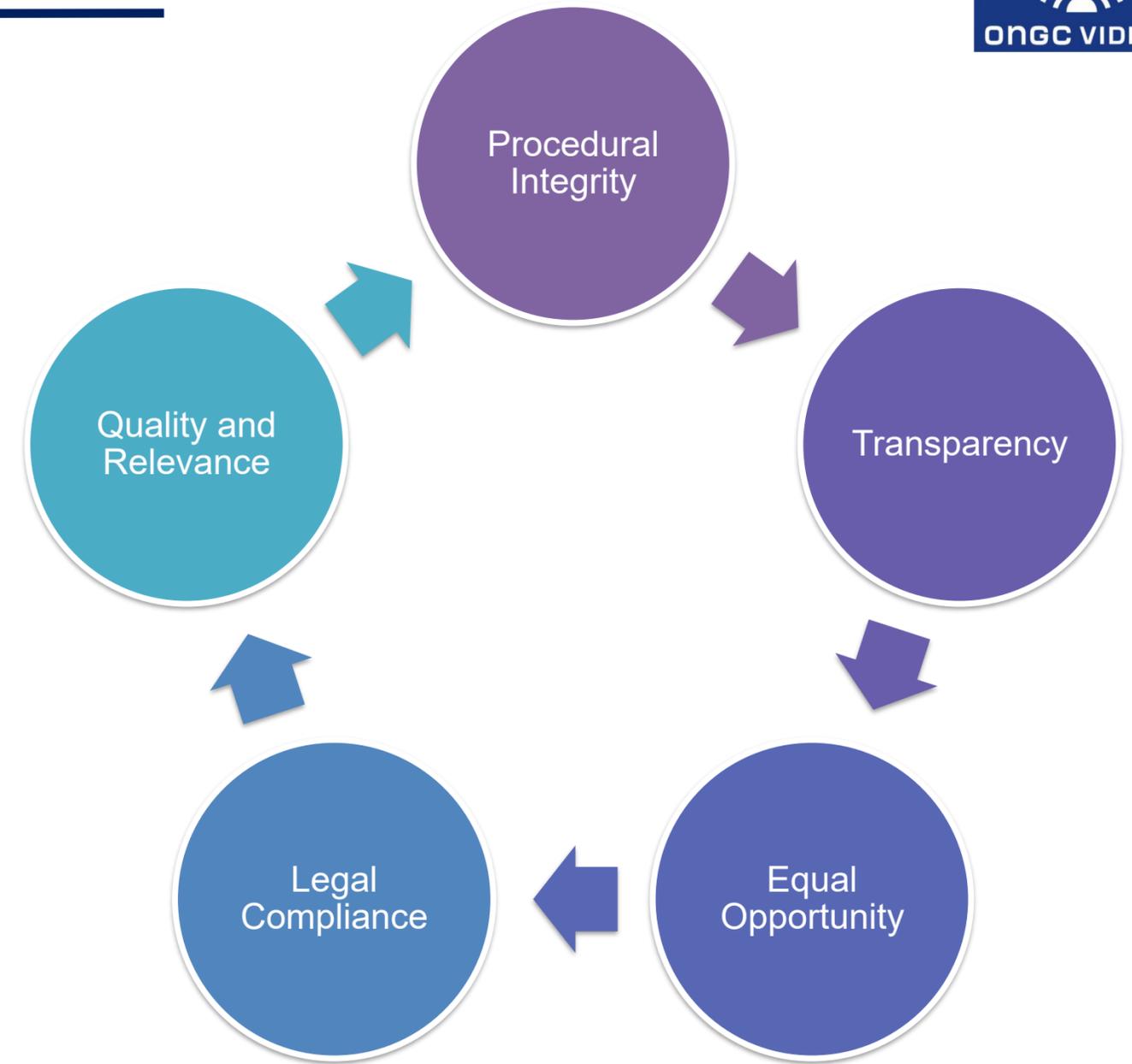


- Five wells are planned; each located in a distinct area of the block ✓
- Two wells have been prioritized for drilling in Q4 2025 ✓
- Technical assessments are currently underway for three locations ✓
- Environmental permitting processes are in progress ✓

PROCUREMENT PRINCIPLES AT ONGC-VL

At ONGCVL, our procurement process is guided by a set of principles that ensure **fairness, transparency, and accountability** in every engagement with suppliers.

These principles reflect our commitment to ethical practices, legal compliance, and the delivery of high-quality services through responsible partnerships.



PROCUREMENT AND CONTRACTING KEY FIGURES



CONTRACTS

- 53 contracts awarded in 2024
- 20 contracts awarded so far in 2025
- An addition of 40 contracts are expected to be awarded by the end of 2025
- 71 active / ongoing contracts



TENDERS

- 76 tenders processed in 2024
- 26 tenders processed so far in 2025



BUDGET

- Annual procurement budget in 2024: USD 70–80 million



What We Procure at ONGC-VL Colombia



SURFACE FACILITIES & O&M SERVICES

- O&M for Production Surface Facilities
- Purchase of Production Surface Facilities at Indico Pad (Now ONGC-VL owned facility)
- Surface Well Testing Facilities (STT and LTT)



WATER MANAGEMENT SERVICES

- Water Management (Collection, Transport, Treatment and Disposal)
- Cuttings Disposal



G&G SERVICES

- RST Services
- Wireline
- Mudlogging
- Underbalance Perforation



WORKOVER SERVICES & EQUIPMENT

- ESP
- Workover Rig
- Completion Tools
- Tubing Running
- Completion Fluids



SAFETY & HSE SERVICES

- Security Guard Service
- Health and Safety Management System
- Firefighting system
- Ambulance Service



DRILLING SERVICES

- Drilling Rig
- Drilling and completion Fluids
- Total Fluid Management Services
- Cementing
- Directional Drilling
- Drill Bits
- Liner hanger
- Wellheads••
- Casing & Tubing Inspection Services
- Well Supervision Services
- Reamer Rental Services
- Quality Assurance Services
- Casing & Tubing Running Services
- Cutting Fluids Disposal Services.
- Fishing Services
- Downhole Tools

HOW DO WE WORK

TYPES OF TENDERING METHODS

➤ OPEN TENDER

- More than USD 500,000
- No PQC is required
- Participation is open to all interested companies
- It is published on ONGC Tender Website

➤ LIMITED TENDER

- More than USD 10,000 and up to USD 500,000
- PQC is required
- Participation is limited to companies that comply with the PQC
- It is published on ONGC Tender Website.



[HTTPS://ONGCVIDESH.COM/TENDERS/?Q=OVERSEAS](https://ongcvidesh.com/tenders/?q=overseas)

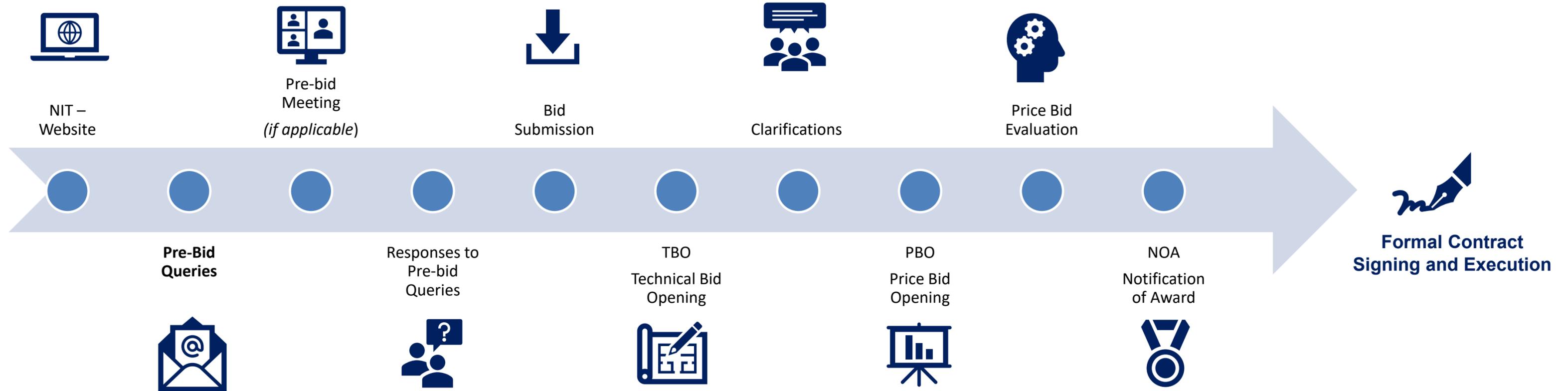
➤ BOARD PURCHASE

- Exceptional circumstances when the materials / services are either required urgently to overcome an emergency situation.
- When specifications cannot be decided
- Not published on ONGC Tender Website.

➤ NOMINATION

- Operational urgency /exigency/time constraint
- Single source availability of required materials /services.
- Not published on ONGC Tender Website.

PROCUREMENT PROCESS AT ONGC-VL



INNOVATIVE APPROACH - ABC COMMERCIAL

ABC Session by ONGC Videsh Sucursal Colombia
(Awareness – Bidding – Compliance)

As part of ONGC Videsh's commitment to fostering inclusive and transparent operations, a dedicated ABC session was conducted in the Municipality of Cabuyaro. The initiative focused on:

- How to submit offers to ONGC Videsh?
- Interactive sessions on procurement procedures
- Guidelines to ensure active participation of local communities within the Supply Chain of ONGC Videsh Limited



**ABC
COMERCIAL**



Cabuyaro (Meta)
Marzo 06 de 2025



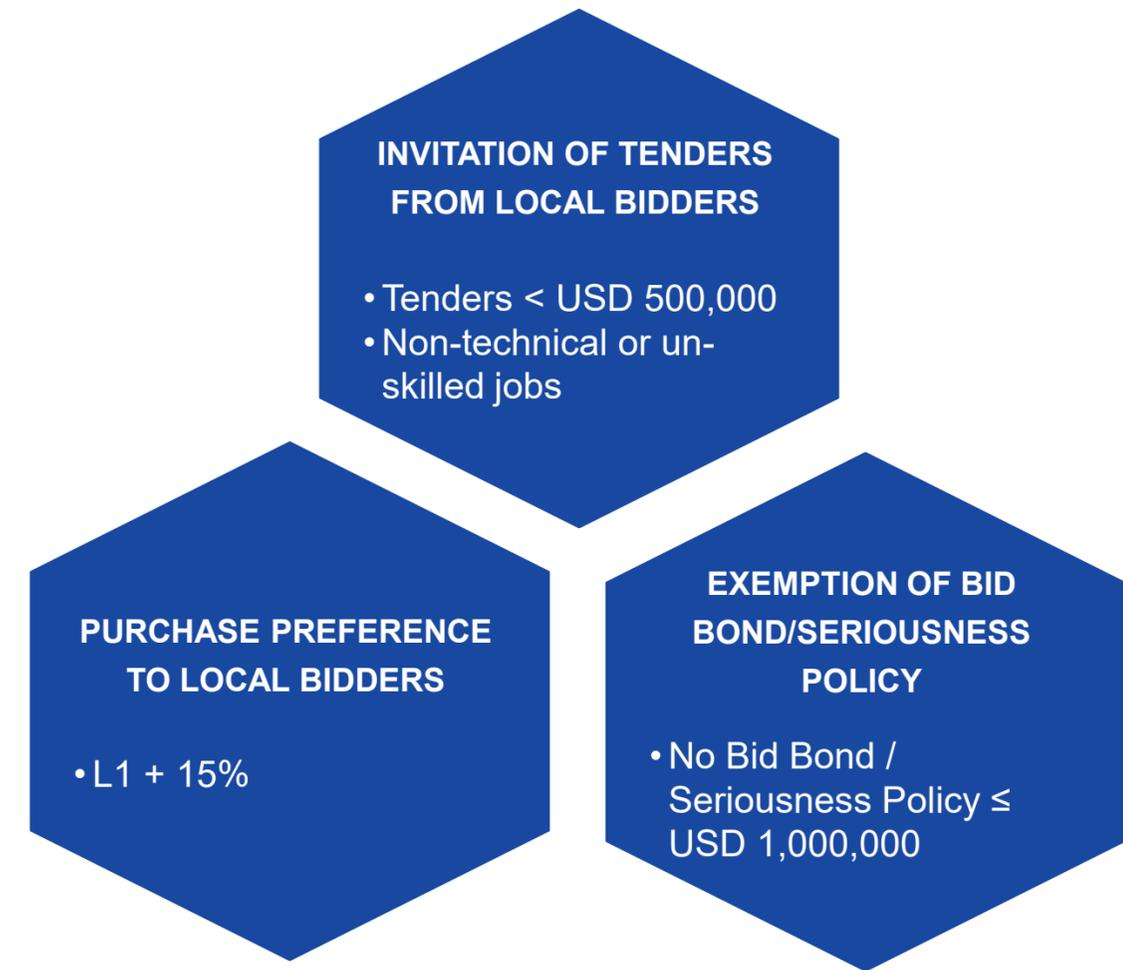
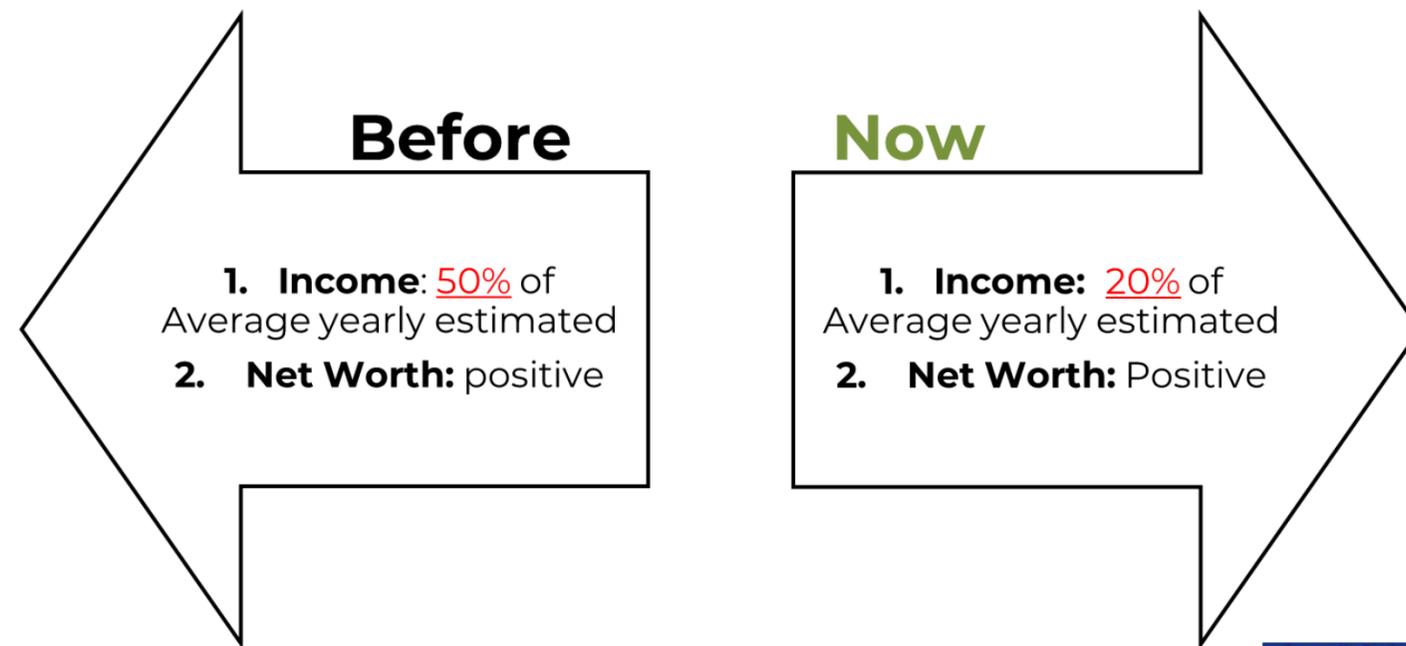
***“Impulsa tu negocio,
amplía tus oportunidades
con nosotros”***



LOCAL COMMUNITY POLICIES

RELAXATION IN FINANCIAL CRITERIA FOR UNSKILLED JOBS

For Service Contracts Financial Criteria Applicable when average half-yearly estimated value of the tender is above USD 1,2 million approx .



Supplier Registration Form

We are currently updating and expanding our supplier database.

If your company provides goods or services in any of our areas of operation, we invite you to register using the link below.



Scan the code to access the registration form

Get Notified for Future Contracting Opportunities



DRILLING CAMPAIGN ACTIVE TENDERS

To support this campaign, tenders for all required drilling services are going to be published on the official web portal shared earlier. We invite all eligible service providers to participate in this opportunity. In today's session, we will walk you through how our tendering process works, including who can apply, how to submit offers, and the key requirements for successful participation.

CPO-5 Block

Commencement: November 2025

Duration: Eighteen (18) months

Number of wells: 5 Wells

Number of rigs: 1 Rig – 2000 HP

Municipality: Cabuyaro & Puerto López – Meta

Number of Services: 15 Services



DRILLING SERVICES

OPEN TENDER - OT

Worldwide application

Contract Value \geq USD 500,000

BEC - Bid Evaluation Criteria

Tenders

- Drilling Rig & Associated Services
- Drilling And Completion Fluids Services
- Total Fluid Management & Disposal Services
- Cementing Services
- Directional Drilling Services
- Well Supervision Services
- Transportation And Final Disposal Of Drilling Cuttings, Drilling Wastewater And Drilling Mud
- Casing And Tubing 4CP
- Liner Hanger Services
- Wellhead & Installation Services



LIMITED TENDER - LT

Invitational application

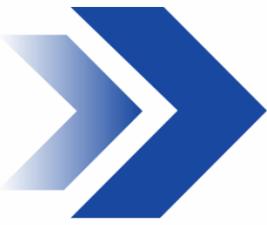
Contract Value $>$ USD 10,000

Contract Value $<$ USD 500,000

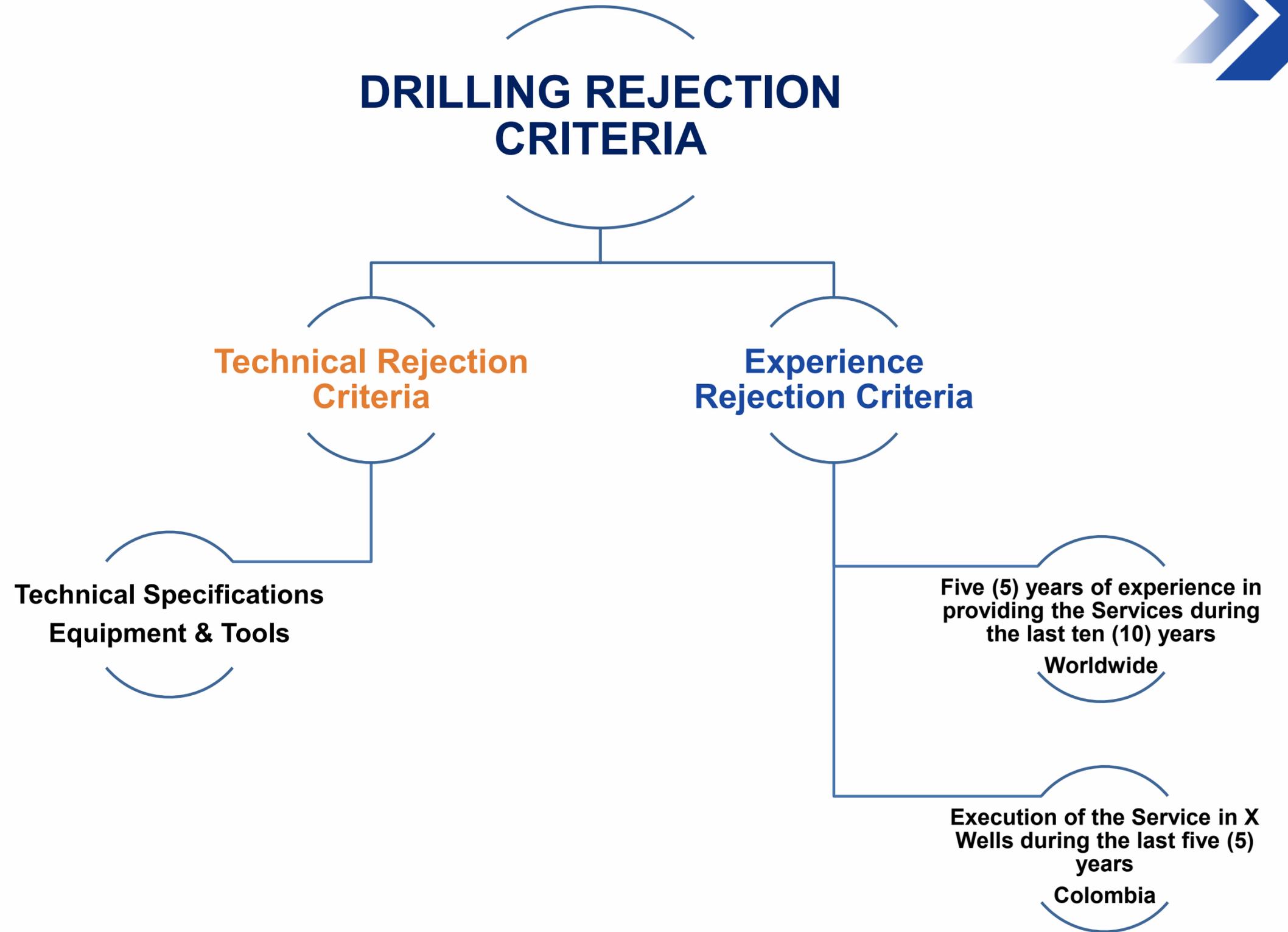
PQC - Pre-Qualification Criteria

Tenders

- Drill Bits Rental Services
- Downhole Tools Rental Services
- Casing & Tubing Inspection Services
- Quality Assurance Services
- Reamer Rental Services
- Special Tools Rental Services



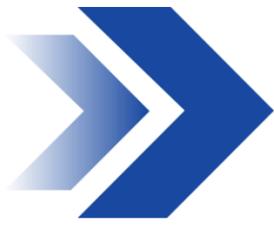
TECHNICAL & EXPERIENCE ELIGIBILITY



ओएनजीसी विदेश



ONGC VIDESH



DRILLING TENDERS

DRILLING AND
COMPLETION
FLUIDS
SERVICES

TOTAL FLUID
MANAGEMENT
& DISPOSAL
SERVICES

CEMENTING
SERVICES

DIRECTIONAL
DRILLING
SERVICES

DRILL BITS
RENTAL
SERVICES

WELL
SUPERVISION
SERVICES

LINER
HANGER
SERVICES

WELLHEAD &
INSTALLATION
SERVICES

FISHING
SERVICES

QUALITY
ASSURANCE
SERVICES

REAMER
RENTAL
SERVICES

DOWNHOLE
TOOLS
RENTAL
SERVICES

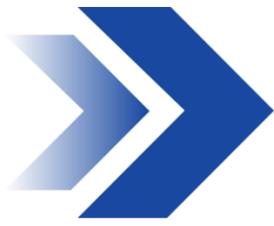
CASING &
TUBING
RUNNING
SERVICES

CASING &
TUBING
INSPECTION
SERVICES

DRILLING RIG
& ASSOCIATED
SERVICES

TRANSPORTATION
AND FINAL
DISPOSAL OF
DRILLING
CUTTINGS,
DRILLING
WASTEWATER AND
DRILLING MUD

SPECIAL
TOOLS
RENTAL
SERVICES



DRILLING TENDERS

SCAN ME



PRODUCTION SECTION TENDERING PROCESS



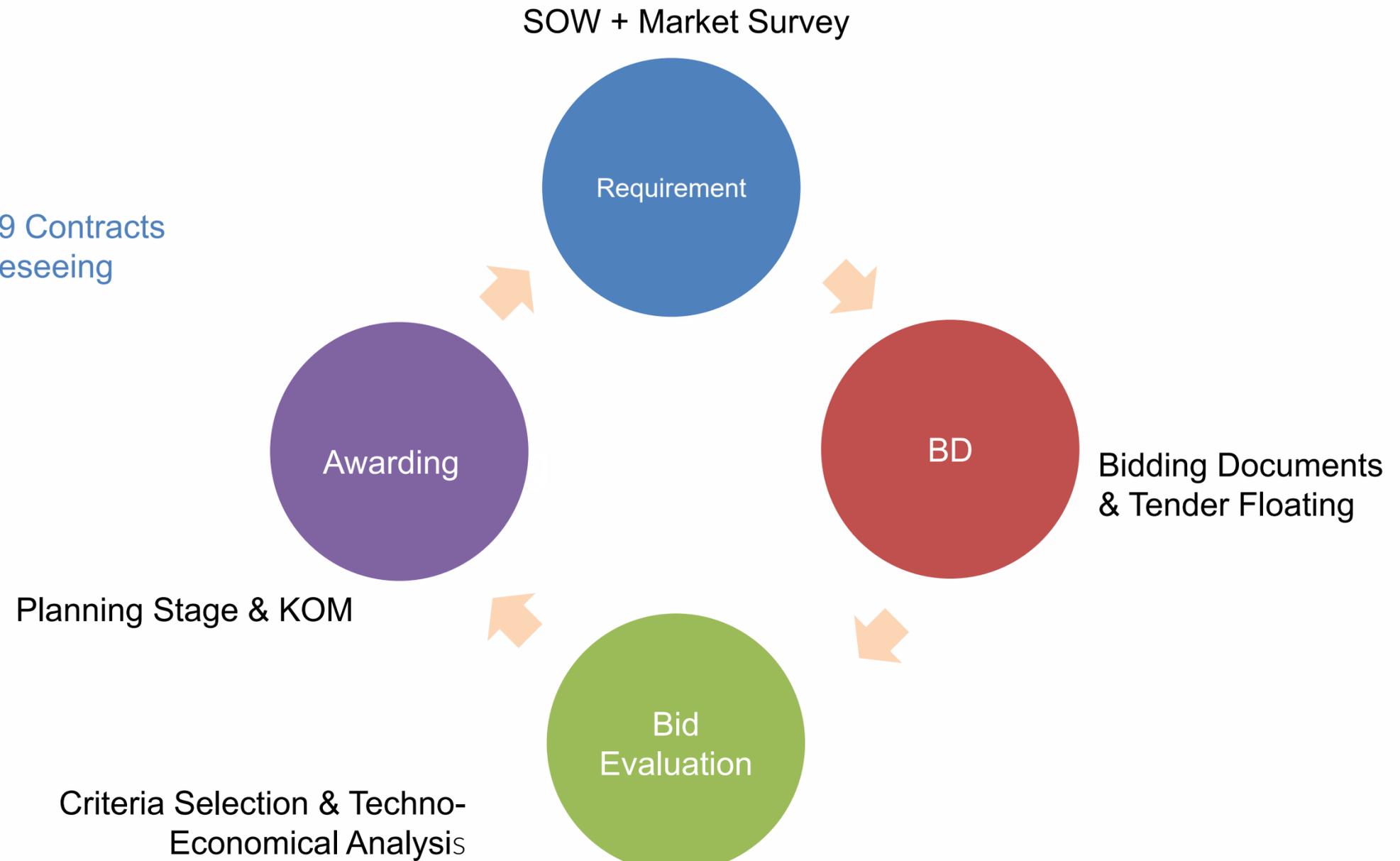
Tenders 2025

Surface Operations + 5 Contracts
Surface facilities & Injection Solutions +9 Contracts
Well Services & P&A +5 Contracts Foreseeing



Commencement of Activities

Q4 2025 Workover & Completion
Q4 2025 Water Treatment & Injection



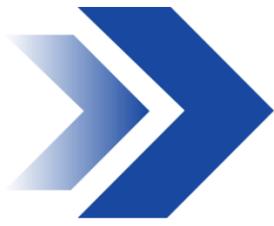
ओएनजीसी विदेश



ONGC VIDESH

PRODUCTION SECTION TENDERS

Sl.No	SERVICE AND TENDER DETAIL	TYPE OF TENDER	QUANTITY	PROPOSED DATE FOR TECHNO-COMMERCIAL BID OPENING
1	HIRING WORKOVER RIG SERVICES TO COVER SIX (6) WELLS IN CPO-05 BLOCK FOR A PERIOD OF TWO (2) YEARS	Open	2 Years	30.07.2025 till 23:59 hours (COT)
2	HIRING OF ESP SERVICES AND PROCUREMENT OF THREE (3) ESP SYSTEMS (INDUCTION / PMM) FOR ONE (1) YEAR AT CPO-5 BLOCK	Open	1 Year	To Be Published
3	HIRING OF WBCO (WELL BORE CLEAN-OUT) SERVICES FOR THE COMPLETION & WORKOVER @ CPO-5 WITH A DURATION OF 1 YEAR	Limited	1 Year	To Be Published
4	HIRING OF COMPLETION TOOLS FOR THE COMPLETION OF NEW WELLS FOR 1 YEAR IN THE CPO-5	Open	1 Year	To Be Published
5	HIRING OF WORKOVER & COMPLETION FLUIDS SERVICES FOR 2 YEARS IN THE CPO-5	Limited	2 Years	To Be Published
6	HIRING OF COILED TUBING & PUMPING SERVICES FOR 2 YEARS IN THE CPO-5	Open	2 Years	To Be Published
7	HIRING OF ENGINEERING SERVICES FOR SURFACE FACILITIES PROJECTS IN THE CPO-5 BLOCK – TWO (2) YEAR TERM	Open	2 Years	To Be Published
8	HIRING OF SURFACE FACILITIES FOR SHORT-TERM AND LONG-TERM TESTING OF EXPLORATORY WELLS IN THE CPO-5 BLOCK – TWO (2) YEAR TERM	Open	2 Years	To Be Published
9	HIRING OF TUBING RUNNING SERVICES FOR WORKOVER OPERATIONS IN THE CPO-5 BLOCK - ONE (1) YEAR TERM	Open	1 Year	To Be Published
10	MAINTENANCE AND INTEGRITY ASSURANCE SERVICE FOR SURFACE FACILITIES AT INDICO PAD IN BLOCK CPO5 - TWO (2) YEAR TERM	Limited	2 Years	To Be Published
11	MATRIX STIMULATION SERVICES FOR FLOW OPTIMIZATION IN HEAVY OIL WELLS WITH ELECTRICAL SUBMERSIBLE PUMPS (ESP)	Limited		To Be Published
12	HIRING OF WATER COLLECTION, TRANSPORT, TREATMENT, AND DISPOSAL SERVICES FOR INDICO PAD WELLS – ONE (1) YEAR TERM	Open	1 Year	To Be Published
13	HIRING OF WATER COLLECTION, TRANSPORT, TREATMENT, AND DISPOSAL SERVICES FOR INDICO 3 WELL – ONE (1) YEAR TERM	Open	1 Year	To Be Published
14	HIRING OF WATER COLLECTION, TRANSPORT, TREATMENT, AND DISPOSAL SERVICES FOR CPH WELLS – ONE (1) YEAR TERM	Open	1 Year	To Be Published
15	HIRING OF EARLY PRODUCTION WATER TREATMENT AND INJECTION PLANT SERVICES – ONE (1) YEAR TERM	Limited	1 Year	To Be Published
16	ENGINEERING, CONSTRUCTION, AND OPERATION & MAINTENANCE OF FUEL OIL IN-SITU PRODUCTION PLANT – ONE AND A HALF (1.5) YEAR TERM	Open	1.5 Years	To Be Published
17	PROCUREMENT OF POWER GENERATION SET FOR INDICO PAD	Open	1 Year	To Be Published
18	RENTAL AND OPERATION & MAINTENANCE OF OIL TREATMENT FACILITIES AT MARIPOSA-1X – ONE (1) YEAR TERM	Limited	1 Year	To Be Published
19	HIRING OF WATER COLLECTION, TRANSPORT, TREATMENT, AND DISPOSAL SERVICES FOR MARIPOSA-1X WELL – ONE (1) YEAR TERM	Limited	1 Year	To Be Published



PRODUCTION TENDERS

SCAN ME

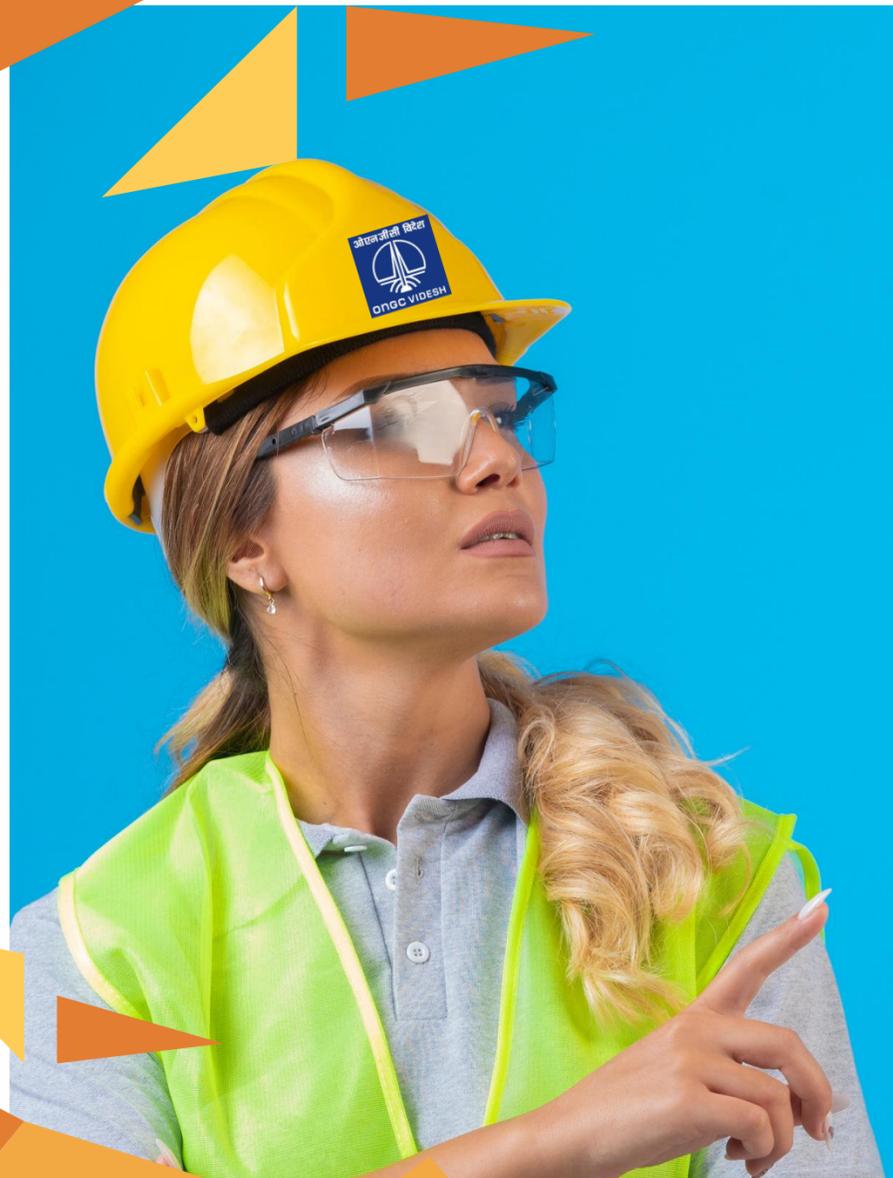


HSE REQUIREMENT

To verify that contractors comply with legal requirements and the standards and practices adopted by the Oil and Gas sector, ONGC-VL has defined HSE criteria that are evaluated during the hiring process.

Those are:

- H&S Minimum Standards Report
- H&S Structure, Process and Result Indicators according to Decree 1072, 2015
- Accidentality Statistics for the last 3 years (certified by ARL)
- Consejo Colombiano de Seguridad (RUC Report) or ISO 45001 Certification
- Health and Safety performance in prior contracts with ONGC



LEGAL REQUIREMENT

SAGRILIFT and Corporate Transparency Program (PTEE)

Due Diligence:

A process to verify and assess the background, integrity, and risk level of third parties, suppliers, employees, and partners.

- Identifies potential money laundering and terrorism financing risks.
- Supported by technological tools and ongoing monitoring.

Labor Audits:

Conducted when contractors begin their activities with the Company.

- Ensure compliance with labour, contractual, and social security obligations.
- Identify and mitigate potential legal risks.



THANK YOU



ONGC Videsh Limited
International Petroleum Company of India

