



February 15 , 2024

### GRAN TIERRA ENERGY ACP - **CAMPETROL WORKSHOPS**









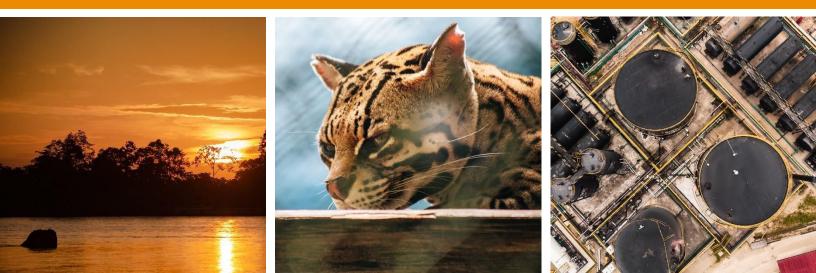




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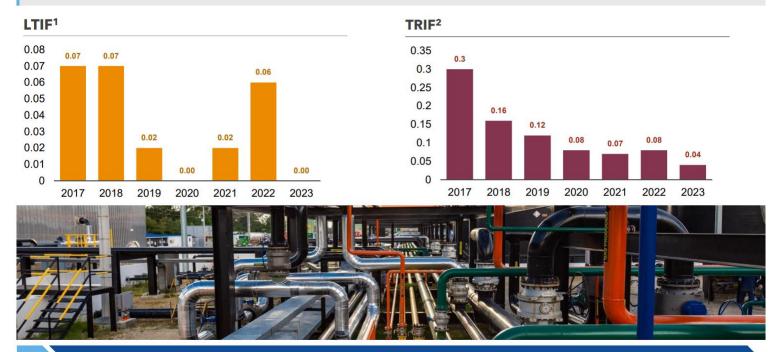
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# HSE IS A **KEY PRIORITY** AT GRAN TIERRA

# GranTierra

### HEALTH AND SAFETY ACHIEVEMENTS



### HSE is an integral part of GTE culture with continued focus on operational excellence and safety

1) LTIF: Lost Time Incident Frequency. LTIF = ((Fatalities Cases + Lost Time Incident Cases) / Man Hours) x 200000 MH)

 TRIE: Total Recordable Incident Frequency. TRIF = ((Fatalities Cases + Lost Time Incident Cases + Restricted Work Cases + Medical Treatment Cases) / Man Hours) x 200000 MH1.

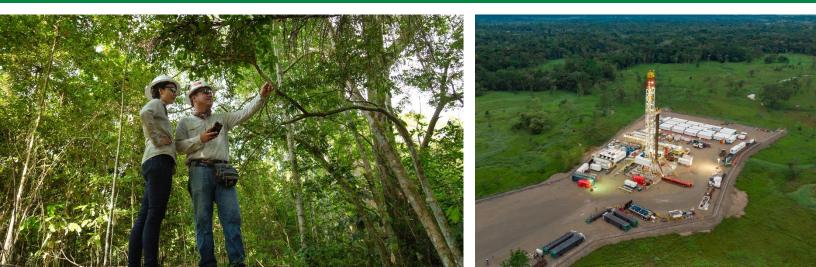


# GTE OVERVIEW & 2024 PLANS

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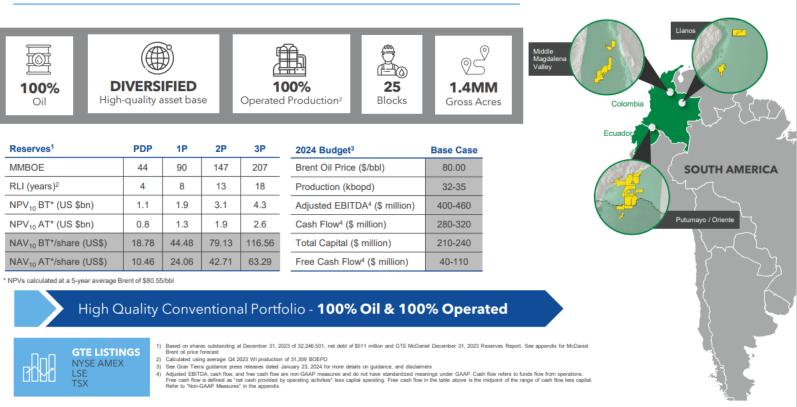
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### GRAN TIERRA SNAPSHOT

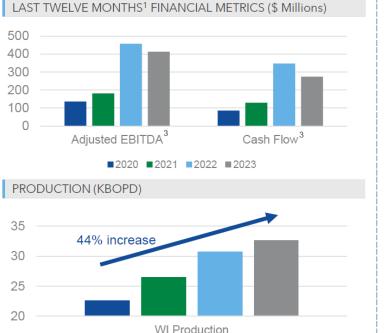
INDEPENDENT INTERNATIONAL EXPLORATION AND PRODUCTION COMPANY WITH ASSETS IN COLOMBIA & ECUADOR



GranTierra

# **FIRING ON ALL CYLINDERS**

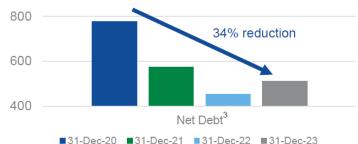




2022

RESERVE METRICS<sup>2</sup> (MMBOE) **15% and 11% increases while producing ~33 mmboe 100** 

BALANCE SHEET (As at, \$ Millions)



# **Increased production and reserves** while **strengthening the balance sheet** through debt reduction with a **continued focus on share buybacks**

1) Last twelve months calculated as fourth quarter of preceding year plus first, second and third quarter of referenced year. Ie. 2023 was calculated was fourth quarter 2022 plus first, second and third quarter 2023

2023

2) Based on GTE McDaniel Historical Reserves Reports from 2020 to December 31, 2023.

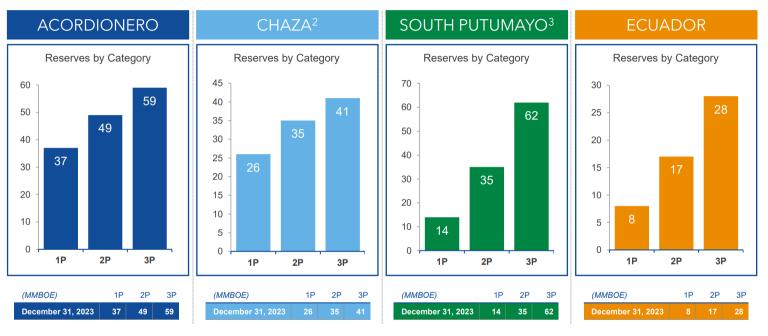
2021

2020

 Adjusted EBITDA, cash flow, and net debt are non-GAAP measures and do not have standardized meanings under GAAP. Cash flow refers to funds flow from operations. Refer to "Non-GAAP Measures" in the appendix.

## YEAR-END 2023 RESERVES







5 consecutive years of 1P Reserves Growth



Realized Finding and Development Costs<sup>4</sup> of \$11.96/boe (1P), \$7.58/boe (2P) and \$6.06/boe (3P)

1) Based on GTE McDaniel December 31, 2023 Reserves Report. See appendix for McDaniel Brent oil price forecast

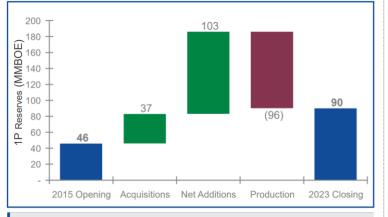
2) Consists of Moqueta and Costayaco fields

3) Consists of Putumayo-7, Suroriente, and Alea-1848 blocks

Excludes change in Future Development Costs

## RESERVES GROWTH

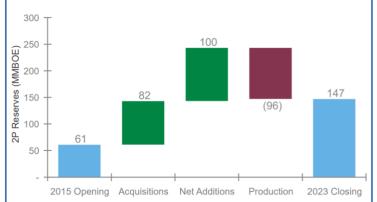
### 2015 TO DECEMBER 31, 2023 **1P** RESERVE MOVEMENT<sup>1</sup>



### STRONG 1P GROWTH

- » 150% 1P reserves replacement from 2015 to 2023
- » Generated considerable 1P growth by organically developing fields while producing over 96 MMBOE
- » Waterflooding has led to positive development well results
- » Future growth will be driven by Enhanced Oil Recovery and continued waterflood activity

### 2015 TO DECEMBER 31,2023 2P RESERVE MOVEMENT<sup>1</sup>



#### 2P RESULTS THROUGH ACQUISITIONS & DEVELOPMENT

- » Grew 2P reserves by 160% in addition to producing 96 MMBOE of oil over the past 8 years
- » 194% 2P reserves replacement from 2015 to 2023
- » Outlook continues to be strong for the continued development of major fields

## Since 2015, GTE has **added 132 MMBOE** of 1P and **174 MMBOE** of 2P reserves while **producing over 96 MMBOE**

### 2024 KEY OBJECTIVES







Development plan focused on core asset corridor

Drilling in Acordionero, Costayaco and Suroriente for 2024

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optimize waterfloods Increase reserves with modest capital expenditures

**Continue to** 

### High impact exploration

Hig pla bot

High impact exploration planned for 2024 in both Colombia and Ecuador

2024 Budget <sup>1</sup>	Low Case	Base Case	High Case
Annual Average Brent Oil Price (\$/bbl)	70.00	80.00	90.00
Total Company Production (BOPD)	32,000-35,000	32,000-35,000	32,000-35,000
EBITDA <sup>2</sup> (\$ million)	335-395	400-460	480-540
Cash Flow <sup>2</sup> (\$ million)	240-280	280-320	330-370
Total Capital (\$ million)	190-220	210-240	210-240
Free Cash Flow <sup>2</sup> (\$ million)	20-90	40-110	<mark>90-16</mark> 0
Number of Development Wells <sup>3</sup>	<u>13-17</u>	13- <mark>1</mark> 7	13-17
Number of Exploration Wells <sup>4</sup>	4-7	6-9	6-9

### PROJECTED FREE CASH FLOW<sup>2</sup> BY CASE



### Fully funded capital program across each of the Brent cases while maintaining explorational upside

1) See Gran Tierra guidance press releases dated January 23, 2024, for more details and disclaimers on original guidance

Adjusted EBITUA, cash flow and free cash flow are non-GAAP measures and do not have standardized meanings under GAAP. Cash flow refers to funds flow from operations. Free cash flow is defined as "net cash provided by operating advities" less capital spending. Refer to "Non-GAAP measures" in the appendix.

- 3) Development wells include 6-8 in Acordionero, 3-5 in Costayaco and the remainder are to be drilled in the Cohembi oil field in the Suroriente Block (South Putumayo)
- 4) Exploration wells include wells located in both Colombia and Ecuador

## 2024 CAPITAL ALLOCATION





### INCREASED STAKEHOLDER VALUE

- » Production growth
- » Reserve growth
- » Net asset value growth
- » Decreasing net debt
- » Improving per share metrics
- » Decreasing interest costs associated with debt

### Balanced approach to capital allocation<sup>1</sup> focused on driving stakeholder value

1) Based on Gran Tierra's Base Case 2024 guidance. See Gran Tierra guidance press releases dated January 23, 2024, for more details and disclaimers on original guidance

2) Cash flow, net debt and free cash flow are non-GAAP measures and do not have standardized meanings under GAAP. Cash flow refers to funds flow from operations. Net debt as presented is defined as serior notes and borowings under the credit facility less projected cash. Free cash flow is defined as in the cash provided by operating activities less capital specified, Refer to Non-GAAP Measures' in the appendix.



# **ASSET OVERVIEW**

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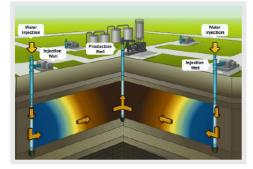




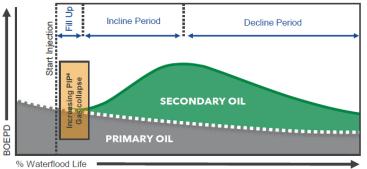
### SUCCESSFUL AND EFFICIENT BUSINESS MODEL RESULTING IN **SOLID OIL RECOVERY FACTORS**



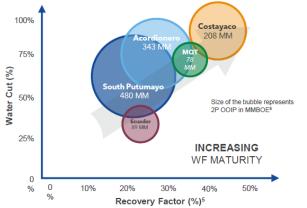
#### WATERFLOOD OIL RECOVERY PROCESS SCHEMATIC<sup>1</sup>



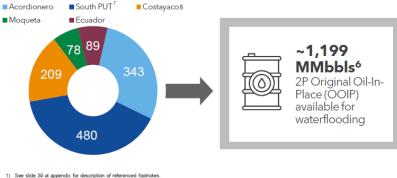
TYPICAL WATERFLOODS SIGNIFICANTLY INCREASE PRODUCTION, RECOVERY FACTORS & RESERVES<sup>2</sup>



#### WATERFLOOD - POTENTIAL TO DOUBLE ULTIMATE RECOVERY<sup>3</sup>

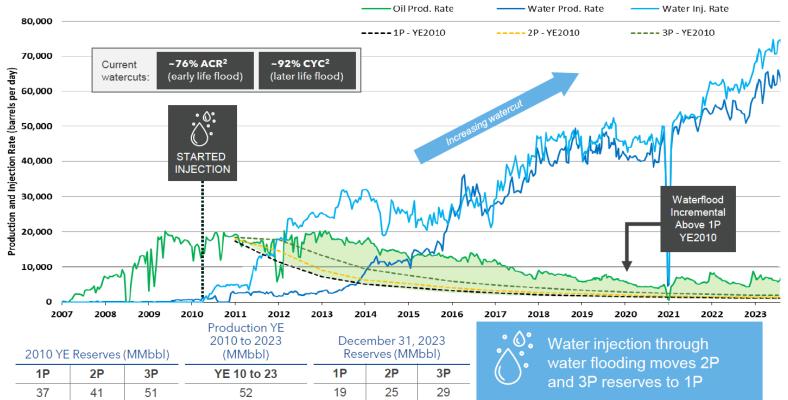


#### 2P ORIGINAL OIL-IN-PLACE<sup>6</sup> (MMBBLS)



### COSTAYACO WATERFLOOD PERFORMANCE - HISTORICAL





1) See appendix for "Presentation of Oil & Gas Information" in respect of reserves information that is not as at December 31, 2023

2) ACR - Acordionero Field; CYC - Costayaco Field

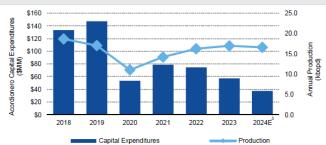
# ACORDIONERO SNAPSHOT

### ASSET OVERVIEW

- » 100% WI Gran Tierra
- » Since acquisition in 2016, Acordionero has produced ~39 MMbbls and generated ~\$1.8 billion in oil and gas sales and ~\$795MM of free cash flow<sup>1</sup> (as of December 31, 2023)
- » Increasing water injection has reduced natural declines
- » Reliability underpinned by established gas-to-power facilities

### ACTIVITY

- » Acordionero's production averaged approximately 16,000 BOPD during the fourth quarter, as a result of the Company's ongoing successful development drilling and asset management efforts through waterflooding to enhance oil recovery
- » 6 to 8-well program planned for 2024. Drilling commenced in December 2023.



PRODUCTION AND CAPITAL EXPENDITURES

1) "Free cash flow" is a non-GAAP measure and does not have a standardized meaning under GAAP. Refer to "Non-GAAP Measures" in the appendix

2) Based on GTE McDaniel December 31, 2023 Reserves Report

3) Based on GTE McDaniel December 31, 2023 Reserves Report - Acordionero Total Proved 2024 Production and FDC



### ACTIVITY MAP





### RESERVES

Summary December 31, 2023	PDP	1P	2P	3P
MMBOE <sup>2</sup>	22	37	49	59
OOIP (MMBBL) <sup>2</sup>	343	343	343	343
Recovery Factor (%)	19.7	24.2	27.8	31.6
NPV10 (BT) \$MM	655	973	1,282	1,573

### COSTAYACO SNAPSHOT

#### ASSET OVERVIEW

- » 100% WI Gran Tierra
- » Multiple, high-quality stacked reservoirs; oil concentrated in the T & Kc sandstone reservoirs
- » Sandstone light oil peripheral waterflood, carbonates light oil development
- » Favorable conditions for waterflood, mature asset, predictable performance

#### ACTIVITY OVERVIEW

- Based on the success of CYC-54, the 2024 will see a 3 to 5 well drilling program focused on the northern extension of Costayaco
- » Spud CYC-56 on December 16, 2023. During January 8-15, 2024, the CYC-56 produced on jet pump at a stable average rate of 2,118 BOPD (30-degree API gravity) with a watercut of 1.4% and a gas-oil ratio of 141 standard cubic feet per stock tank bbl.
- As of January 23, 2024, the Company is completing the second well, the CYC-57, with production testing planned during January 2024.





### ACTIVITY MAP





### RESERVES

Summary December 31, 2023	PDP	1P	2P	3P
MMBOE <sup>1</sup>	9	19	25 269	29
OOIP (MMBBL) <sup>1</sup>	269	269		269
Recovery Factor (%)	28.5	32.1	35.3	37.6
NPV10 (BT) \$MM	207	446	636	767

# FUTURE **GROWTH** AREAS

SURORIENTE, ALEA1848-A, CHANANGUE, AND CHARAPA

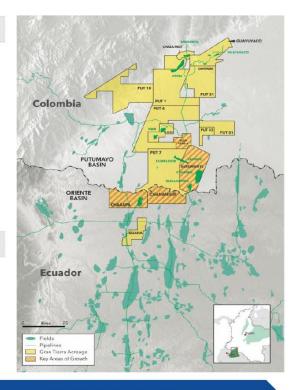
### KEY RESERVE METRICS OF CUMULATIVE GROWTH AREAS

Reserves <sup>1</sup>	1P	2P	3P			
MMBOE	20	44	77			
1P Production Profile <sup>1</sup>		2024	2025	2026	2027	
KBOPD		6.2	8.0	9.4	8.0	
2P Production Pr	ofile <sup>1</sup>		2024	2025	2026	2027
KBOPD		6.4	8.9	12.7	14.9	

### DEVELOPMENT AND EXPLORATION

- » Ecuador, the Alea 1848-A Block (Rose Field) and the Suroriente Block are a key pillar of growth for Gran Tierra
- » Organic growth that builds upon the Suroriente Continuation granted for the next 20 years and 3 exploration discoveries (Rose, Bocachico, and Charapa Norte)
- » The South Putumayo and neighboring Ecuador blocks offer scalability and synergy with development and exploration programs in the region





### Prospects in the South Putumayo and Ecuador are key focus areas of growth for Gran Tierra

# SOUTH PUTUMAYO SNAPSHOT



### ASSET OVERVIEW

- » By obtaining the continuation of the Suroriente Block and discovering oil in the Rose field through its 2022 exploration campaign, Gran Tierra has secured an asset base in the South Putumayo that offers a strong reserve base with attractive economics
- » The South Putumayo assets offer exciting development opportunities which target the prolific N-Sand zone
- » Gran Tierra plans to leverage its position in the South Putumayo by focusing on efficiencies in its development campaigns and optimizing operating costs

### ACTIVITY MAP



COLOMBIA COLOMBIA ECUADOR PRU BRJTE

### ACTIVITY OVERVIEW

- Gran Tierra plans to commence development drilling in the Cohembi oil field located in the Suroriente Block, which would be the first wells drilled by the Company in this block since 2018
- » Drilling is expected to commence in the second half 2024



### RESERVES

Summary December 31, 20231	PDP	1P	2P	3P
MMBOE <sup>2</sup>	5	14	35	62
OOIP (MMBBL)1	256	299	480	672
Recovery Factor (%)	20.3	23.3	23.2	24.6
NPV10 (BT) \$MM	124	237	593	1,077







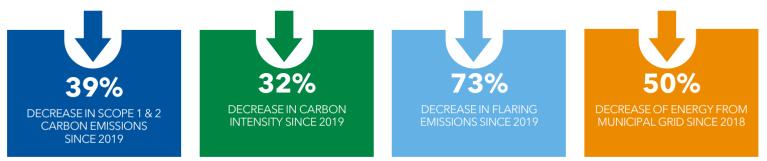
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# ENVIRONMENT - EMISSIONS REDUCTION





Emissions reduction, Scope 1 and Scope 2 statistics reflect Gran Tierra's 2022 data

### Gran Tierra is Focused on Emissions Reductions in Three Key Areas:

First Through Consistent, Transparent, and Expanded Reporting, Secondly Through Our Naturebased Solutions and Lastly, Through Gas-to-power Projects.

#### REPORTING



GTE's FIRST TCFD ANNEX was released in 2022 alongside THE 2021 SASB REPORT

#### NATURE



Approximately **1,470,000 TREES** have been planted and **~3,800 HECTARES OF LAND** have been conserved, preserved, or reforested through all of GTE's environmental efforts

### GAS-TO-POWER



Converting excess gas produced from GTE's wells into power **REDUCES FLARING AND GREENHOUSE GAS EMISSIONS** 

GTE's emission reduction efforts since 2019 resulted in a 39% decrease of emission per barrel of oil

# SOCIAL INVESTMENT



GRAN TIERRA IS COMMITTED TO PROVIDING MEANINGFUL LOCAL EMPLOYMENT OPPORTUNITIES, BUYING LOCAL GOODS AND SERVICES, AND VOLUNTARILY INVESTING IN LOCAL SOCIAL AND ENVIRONMENTAL PROJECTS



GTE's **social programs promote economic empowerment** for communities neighbouring our operations in Colombia and Ecuador

# HUMAN RIGHTS



### GRAN TIERRA IS COMMITTED TO RESPECT THE RIGHTS OF EMPLOYEES, CONTRACTORS, SUPPLIERS AND PROMOTES HUMAN RIGHTS PROJECTS IN THE COMMUNITIES NEIGHBOURING OUR OPERATIONS



Were investigated and declared free of contamination, ~4,300 hectares of which were inspected in 2022, across five townships. 285 antipersonnel mines, improvised explosives and unexploded munitions have been discovered and cleared.





Participated in training programs that strengthened their knowledge and capacity to develop their own Human Rights policies to guide their operations and ensure responsible Human Rights practices are followed throughout their supply chain.





Participated in Human Rights awareness training in 2022. As part of GTE's Human Rights and Stakeholder goals, we are committed to being responsive to concerns and work continuously to support Human Rights within our sphere of influence.



#### Gran Tierra complies with and implements the **UN Guiding Principles on Business and Human Rights**



# SUPPLY CHAIN MANAGEMENT

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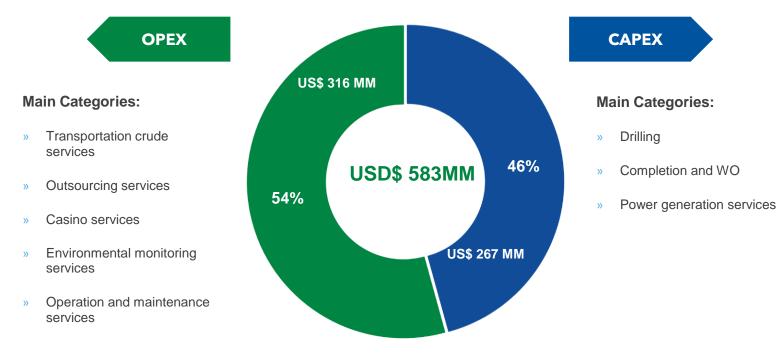
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# CONTRACTING 2023

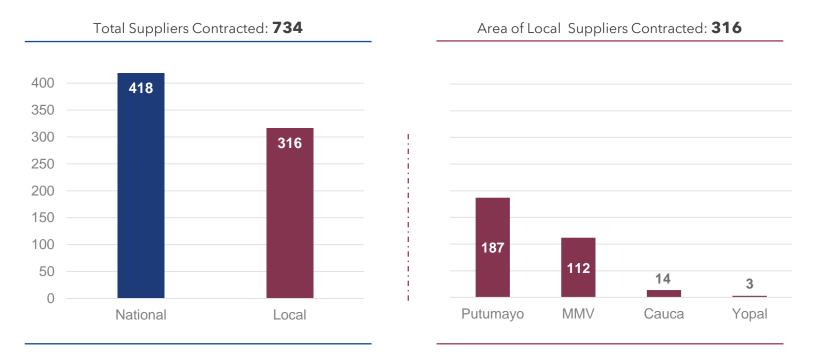




For the year 2023, 423 lines of services distributed in each of the main categories were contracted

# SUPPLIERS CONTRACTED 2023





In 2023, 43% of our total suppliers contracted was with local suppliers.

# **SUPPLIERS LOCAL CONTRACTED** 2023





In 2023, 31% of the value of our total contracting budget was with local suppliers.

# SUPPLY CHAIN STRATEGY







Pillars of contracting



# THE END



